

**IT PAYS TO HELP YOUR FRIEND GET A NEW JOB**

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News

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AN online service is offering people thousands of pounds if they use it to successfully recommend a friend for a job.

The deal by recruitment company Zubka means the person who puts forward the name of a candidate could get the equivalent of six to eight per cent of their friend's starting salary.

Successfully recommending someone for a job that pays £55,000 a year would earn the referrer £3,600.

There are also inducements for getting others to register with the service, which increase if these people manage to get their friends jobs through it.

The company takes 15 per cent of a successful job applicant's starting salary. Joining the website is free for referrers and hirers. David Shieldhouse, who launched Zubka a month ago, said he was tapping into a 'referral economy' worth £7.6 billion a year.

'It is incredible no one has done this before,' he said. 'It's very similar to eBay - while people trade on eBay, on Zubka they trade information. We've already got 1,300 people signed up.'

A YouGov poll found 62 per cent of Britons have either referred someone or been referred for a job.

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